

## CONTACT LIST

(Dated: September 2013)

This list contains contact details of individuals within specific areas of our business who will be able to help you with non-confidential commercial information as well as with queries as to how to do business with Shell. Although they will do their best to provide you with the answers to your questions, there may be instances where commercial sensitivity will prevent them from discussing some aspects of future activities.

### Upstream International Contracting & Procurement Operated

UIO CP Manager UK & Ireland	Irene Hannah	+44 1224 882683	Irene.Hannah@shell.com
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UIO CP Manager Norway	Jens Arne Megaard	+47 7156 4322	jensarne.megaard@shell.com
Procurement Lead – UK	Alison Lawrie	+44 1224 884125	Alison.Lawrie@shell.com
Procurement Lead – Netherlands	Shagoofa Asma	+31 592 3 62109	S.Asma@shell.com

### Projects & Technology

CP Projects Lead Netherlands	Enno Ogniwiek	+31 592 364891	Enno.Ogniwiek@shell.com
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CP Projects Lead UK/Ireland	Iain Middleton	+44 1224 880376	Iain.Middleton@shell.com
Procurement /Category Lead – Well Construction	Tjapko Schuringa	+31 592 3 64651	tjapko.schuringa@shell.com
Procurement/Category Lead - Rigs	Mike Dyer	+44 1224 882629	Mike.Dyer@shell.com
Procurement/Category Lead – Well Equipment	Johan Tonsberg	+47 5169 3698	johan.tonsberg@shell.com

### General Contracting & Procurement/FPAL Queries

CP Lead – Performance & Assurance	Rick Vaughan	+44 1224 882702	r.vaughan@shell.com
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### WoodGroupPSN – Integrated Service Contractor

General Issues (Business Services Manager)	Garrett English	+44 1224 778463	garrett.english@woodgroup.com
Services/Materials (Procurement Manager)	Mandy Liddell	+44 1224 778462	mandy.liddell@woodgroup.com

### AJS – Integrated Service Contractor

General Issues	Job Dekkers	+31 653708716	Job.Dekkers@AJS-ISC.com
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## **Shell U.K. Limited - Nederlandse Aardolie Maatschappij BV - A/S Norske Shell**

As part of our internal procedures we (the above companies) are committed to the use of the supply chain databases operated by First Point Assessment (FPAL) and Achilles JQS. These tools help to provide a fair and open procurement process and increase efficiency in the supply chain.

We will actively encourage our existing and prospective suppliers to:

- Register fully and accurately with FPAL or Achilles JQS.
- Completion of the Advanced Registration profile in FPAL (for suppliers providing high value or critical goods/services).
- Actively participate in two-way performance feedback.

Our aim is to maintain positive relationships with our suppliers and continuously improve the performance and efficiency of the supply chain process both internally and externally.